## Foreign Aid

**MESHRY** 

### What is Foreign aid?

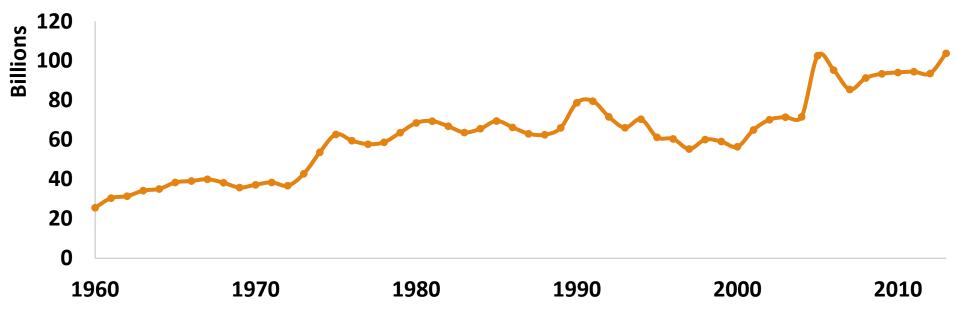
Broadly speaking there are three types of aid:

- Humanitarian or emergency aid: mobilized and dispensed in response to catastrophes and calamities – for example, aid in response to the 2004 Asian tsunami.
- Charity-based aid: which is disbursed by charitable organizations (NGOs) to institutions or people on the ground
- Official Development Assistance (ODA): payments made directly to governments through
  - Other governments (in which case it is termed bilateral aid)
  - International institutions such as the World Bank (known as multilateral aid).

Humanitarian aid and Charity-based aid are negligible compared to ODA.

## How much money is spent in official aid?

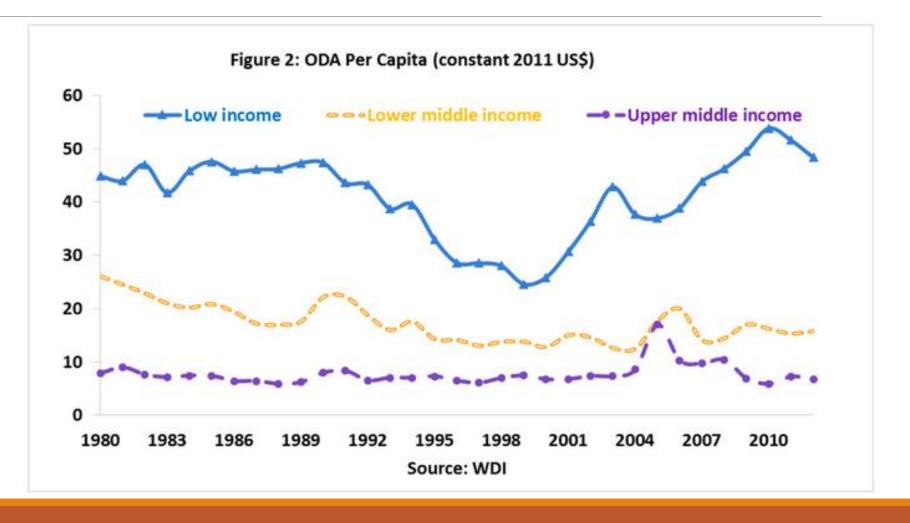
**Net official development assistance received (constant 2012 US\$)** 



Data from database: World Development Indicators 04/14/2015

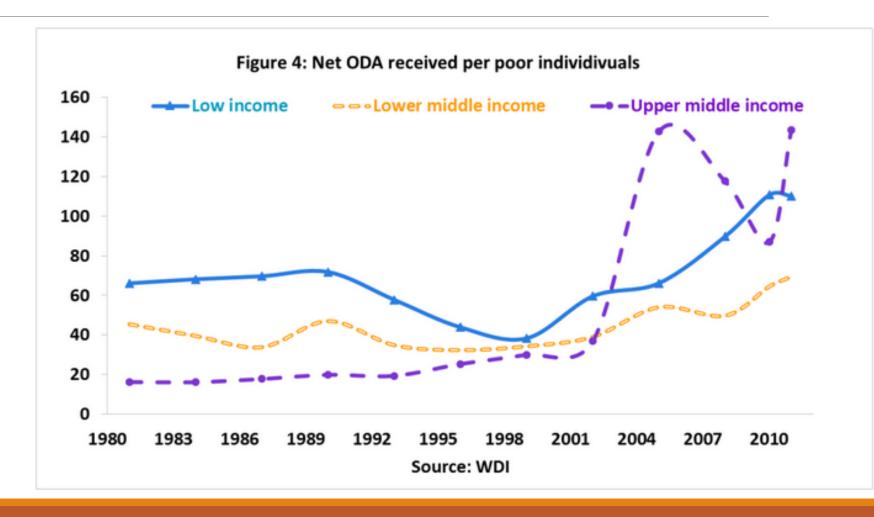
#### Who receives aid?

Most aid goes to low income countries and the more poor a country gets the more aid it receives.

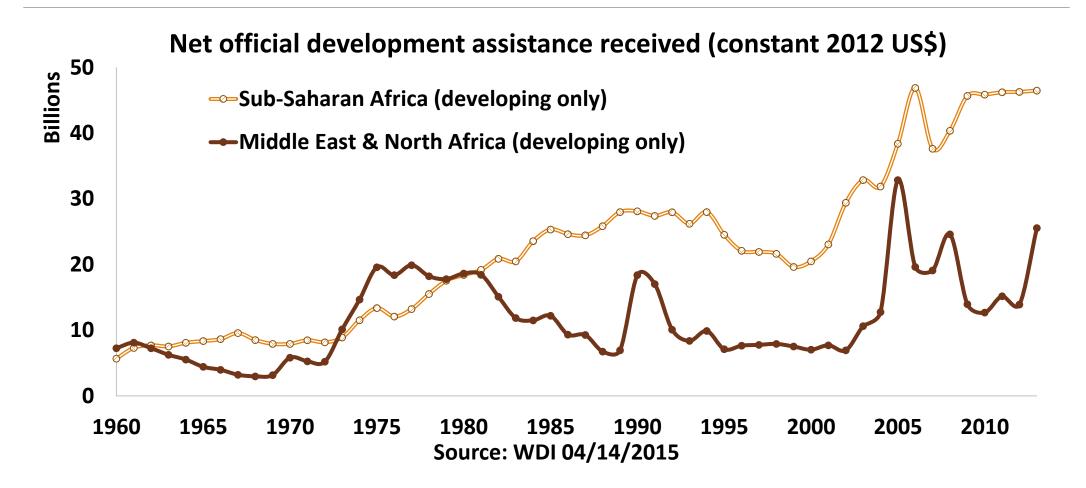


#### Who receives aid?

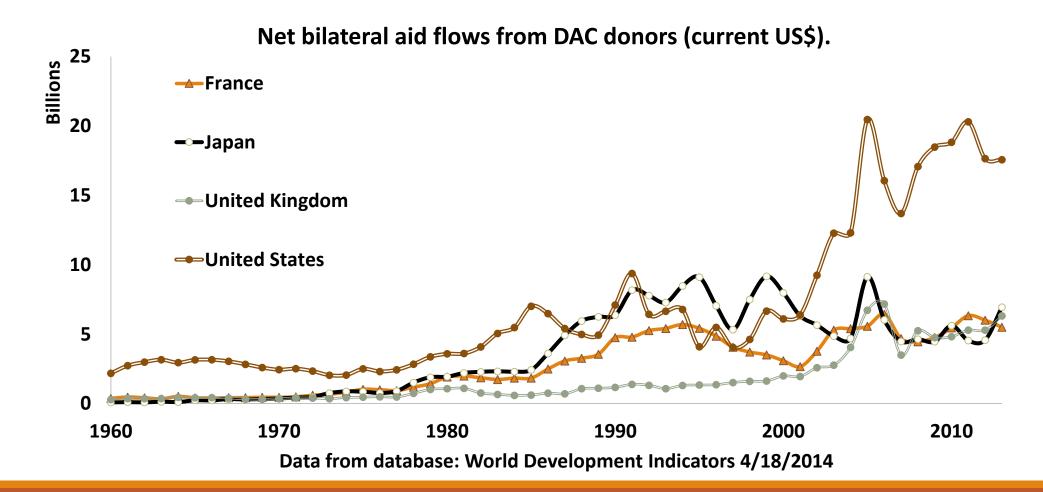
Countries with the highest number of people tend to receive the highest aid per poor person.



#### Aid to Africa



### Who gives aid?



## What is the purpose of aid?

- ☐ For the Donors:
  - Geopolitical interests
  - Altruism
- ☐ For the Recipients:
  - ☐ Aid is intended to help poor countries finance and invest in:
    - Agricultural productivity to increase the yield and eliminate chronic hunger
    - Basic Health to reduce mortality and eradicate infectious preventable diseases
    - Education
    - Infrastructure i.e. electricity, roads, ports, and telecommunications
    - Security

#### Does aid work?

☐ Sometimes, according to Collier ☐ Yes, according to Sachs No, according to Moyo The poor are ☐ Aid for reconstruction ☐ Stop reliance on aid for finance trapped, and they ☐ Issue bonds where the market ☐ Infrastructure aid for lack capital. landlocked countries ☐ Rely on FDI ☐ Aid gives them a ☐ Aid to incentivize good Focus on trade push to break out ☐ Make use of microfinance and governance, transfer skills, of the poverty trap. remittances and reinforce incipient turnaround

## Sachs: the poverty trap (Chapter 13)

- ☐ The extreme poor lack six major kinds of capital:
  - Human capital: health, nutrition, and skills
  - Business capital: the machinery, facilities, and technology
  - □Infrastructure: roads, power, water sanitation, airports, seaports, and telecommunications systems

## Sachs: the poverty trap (Continued)

- □ Natural capital: arable land, healthy soils, biodiversity, and well-functioning ecosystems
- Public institutional capital: commercial law, judicial systems, government services and policing
- Knowledge capital: scientific and technological know-how

Aid helps to jump-start the process of capital accumulation, economic growth, and rising household incomes.

### Sachs: successful scalable projects

- ☐ Examples of successful aid programs that have been scaled up:
  - The green revolution in Asia
  - ☐ The eradication of Smallpox
  - The campaign for child survival
  - ☐ The global Alliance for vaccines and immunization

#### Sachs: successful scalable projects (Cont.)

- ☐ The campaign against Malaria
- ☐ The control of African River Blindness
- ☐ The eradication of Polio
- The spread of family planning
- Export processing zones in East Asia
- The mobile phone revolution

## Sachs: aid doesn't nurture corruption, poverty does

- ☐ By almost any standard, Africa's quality of governance is low.
- Property rights are difficult to enforce, violence and crime are high, corruption is perceived to be extensive.
- ☐ However, governance and higher incomes go hand in hand not only because good governance raises incomes, but also, because higher income leads to improved governance.
- Africa's governance is poor because Africa is poor.

## Sachs: Aid is not money down the drain

- Per capita aid is small to start with: just \$30 per sub-Saharan African in 2002
- Of which \$5 was for consultants from the donor countries,
- more than \$3 for food and emergency aid,
- \$4 went to servicing Africa's debts,
- \$5 was for debt relief operations.
- ☐ The rest, \$ 12, went to Africa.

#### Sachs: Aid is not money down the drain (Cont.)

- ☐ In 2002, the United States:
  - gave \$ 3 per sub-Saharan African.
  - ☐ Taking out the parts for U.S:
    - consultants,
    - ☐ food & emergency aid,
    - administrative costs,
    - and debt relief,
- ☐ The aid per African comes down to six cents per person.

#### Sachs: the rich can afford to help the poor

- ☐ There were 1.1 billion people below the \$ 1.08 poverty level as of 2001.
- ☐ Their average income was \$ 0.77 per day, \$ 281 per year.
- ☐ The poverty shortfall was (1.08-0.77) \$ 0.31 per day, \$ 113 per year.
- □ The total income shortfall of the poor in 2001 was therefore \$ 113\*1.1 billion, or \$124 billion.

#### Sachs: the rich can afford to help the poor (Cont.)

- ☐ The income of the twenty-two donor countries of the Development Assistance Committee (DAC) in 2001 was \$ 20.2 trillion.
- □ The \$124 billion income shortfall of the poor can be eliminated by a transfer of 0.6% of donor income. (.06\*20.2 trillion = 124 billion)
- □ Ironically, this is short of the 7% donors committed them selves to.

## Moyo: aid is wrong for Africa (Chapter 3)

- Aid creates dependency
- It fosters corruption, creating a vicious cycle of aid.
- It weakens social capital
- Aid increases the risk of civil war
- ☐ Aid reduces savings and investment
- Aid can be inflationary
- Aid chokes off the export sector
- Aid causes bottle necks: Absorption capacity

#### Moyo: Development Finance

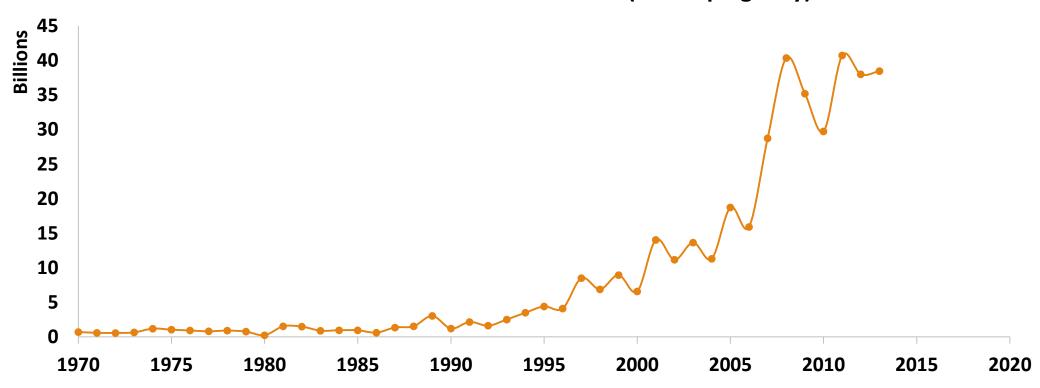
- Poor countries need cash to finance development:
  - ☐ At early stages of development, this funding is hard to generate through taxes.
  - ☐ But aid is not the solution.
  - Instead governments can rely on:
    - Capital Markets
    - Trade
    - FDI
    - Remittances

#### Moyo: A Capital Solution

- ☐ In 2007, Ghana and the Gabonese Republic issued US \$ 750 million and US \$ 1 billion tenyear bond in the international capital markets, respectively.
- ☐ To access capital markets governments need:
  - Acquire a creditworthiness rating and convince investors of its potential as market
- Currently, there is a high demand for investment in emerging markets, 12% return vs. 3% on us debt.
- As countries improve their credit ratings, domestic investors also get access to financial markets.
- The opportunity cost of relying on aid is that countries' never improve their credit ratings and thus domestic investors never gain access to capital markets.

#### Moyo: Use Foreign Direct Investment FDI

**Net FDI inflows to Sub-Saharan Africa (developing only)** 



#### Moyo: FDI instead of Aid

- Economic Theory suggest that FDI should flow from rich to poor countries.
  - Japanese car manufactures moved to Europe
  - Textile industries moved to Asia
- ☐ So why doesn't FDI flow to Africa?
  - Bad Infrastructure
  - Corruption, bureaucracy, and bad regulations
- ☐ To get FDI Africa needs:
  - Understand the benefits of FDI: creating more jobs, transfer of technology, stimulate the capital markets, improve management expertise, and aid indigenous firms to open up.
  - ☐ And remove the barriers to foreign investors

#### Moyo: China and Africa

- China invested US \$ 900 million in Africa in 2004, up from US \$ 20 million in 1975.
- ☐ As of mid-2007, the stock of China's FDI to Africa was \$100 billion.
- For example China built:
  - Roads in Ethiopia,
  - pipelines in Sudan,
  - railways in Nigeria, and
  - power stations in Ghana.

China has technology, but needs resources; Africa needs technology, but has resources. They can compliment each other.

## Moyo: Let's Trade

- Though Africa is open, it can not export its produce to the west due to trade restrictions:
  - □ The OECD spends \$300 billion on agriculture subsidies, (3 times the aid they give out)
  - These subsidies, reduce African exports to OECD members, costing Africa \$ 500 billion annually.
  - For example, thanks to subsidies,
    - Mali loses nearly 2 per cent of GDP and 8 per cent of export earnings;
    - Benin loses almost 2 per cent of its GDP and 9 per cent of export earnings;
    - Burkina Faso loses 1 per cent of GDP and 12 per cent of export earnings.

#### African Growth and Opportunity Act (AGOA)

- AGOA opens US markets to a range of African products, especially textiles.
- For example, apparel imports from African countries into the US are duty-free.
- ☐ However, duty-free apparel imports from African countries are caped at 3% of total US imports!
- In 2003, AGOA exports were worth more than US \$ 14 billion.
- However, only "rich" African countries benefited from AGOA.
- □ Nigeria, South Africa, and Gabon account for more than 90 per cent of AGOA duty-free benefits.
- ☐ Also, petroleum products accounted for 80 per cent, with textiles and clothes accounting for US \$ 1.2 billion.
- AGOA grants the special waiver for only one year at a time, and AGOA itself is only guaranteed for three years.

#### Collier: The four traps

- The bottom billion poor live in countries caught in one or more of the following four traps:
  - ☐ The Conflict trap
  - ☐The natural resource trap
  - The trap of being landlocked
  - ☐ The trap of bad governance in a small country

## Collier: The conflict trap (Chapter 2)

- □ 73% of the bottom billion have recently been through a civil war or are still in one.
- Civil war is much more likely to break out in low-income countries
- ☐ Halve the starting income of the country and you double the risk of civil war.
- Civil war tends to reduce growth by around 2.3% per year, so a 7-years war leaves a country around 15%.
- ☐ The cost of a typical civil war to the country and its neighbors can be put at around \$64 billion. The global cost has been over \$100 billion a year, double the global aid budget.

## South Sudan and the conflict trap



## Collier: Aid and the Conflict Trap (Ch.7)

On average, aid has no direct effect on the risk of civil war, though it has indirect effects But, big aid makes a coup more likely. This is because rebellions are encouraged by natural resource wealth but not by aid, while coups are encouraged by aid. So, to what extent does aid make the conflict trap worse? Rebellions and coups reduce growth Aid increases growth and thereby reduces the risk of rebellions and coups. In countries with better governance, aid pays off by reducing the risk of civil war more and inducing coups less. In countries with weak governments, aid doesn't pay off. It barely increases growth while significantly inducing coups. In post-conflict situations, the security benefits alone are more than enough to justify large aid programs. See this report. Aid can also shorten the time that a failing state is stuck.

#### Collier: The Natural Resource Trap (Ch. 3)

- □ Reliance on resource exports causes a country's currency to rise in value against other currencies.
- ☐ This makes the country's other export activities uncompetitive.
- ☐ This is called the "Dutch Disease" after the effects of North Sea gas on the Dutch economy.
- ☐ In addition, natural resource revenues are volatile and lead to economic crises.
- ☐ Moreover, resource rents make democracy malfunction.

# Collier: Aid and the trap of bad governance (Ch. 7)

- There are three ways in which aid can help turnarounds:
  - Aid as an incentive for good policies
    - ☐ Instead of conditioning aid on future performance, donors should reward good performers ex post.
  - Aid as a transfer of Skills
    - Countries of the bottom billion are characterized with low-skilled civil service. Aid has a potential role of providing the necessary skills.
    - Technical assistance during the first four years of an incipient reform, and especially during the first two years, has a big favorable effect on the chances that the momentum of the reforms will be maintained.
  - Aid as reinforcement
    - Aid money during the first few years of an incipient reform is counter productive.
    - However, after a few years of reform with technical assistance, aid money starts to become effective.

#### Collier on aid and military intervention (Ch. 8)

- ☐ There are three important roles for external military intervention:
  - Restoration of order,
  - Maintaining post-conflict peace,
  - Preventing coups.

## Collier: Laws and Charters (Ch.9)

- ☐ The rich countries have been a safe haven for the criminals of the bottom billion.
- ☐ Western banks have taken deposits looted from the bottom-billion societies, held the money in great secrecy, and refused to give it back.
- Until very recently, if a French company bribed a public official in a bottom-billion society, the payment was tax deductible. Think it through: French taxpayers were subsidizing bribery.
- ☐ For this, Collier advocates the following:
  - A Charter for Natural Resource Revenues
  - ☐ A Charter for Democracy
  - ☐ A Charter for Budget Transparency
  - ☐ A Charter for Post-conflict Situations
  - A Charter for Investment

## Success story: <u>The global fund for Fighting AIDS, Tuberculosis</u> and Malaria



#### Success Story: President's Emergency Plan for AIDS Relief (PEPFAR)



#### References

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- Collier, P. (2007). The bottom billion: Why the poorest countries are failing and what can be done about it. Oxford University Press.
- Sachs, J. (2006). The end of poverty: economic possibilities for our time. Penguin.
- Gresser, E. (2002). <u>Toughest on the Poor: Tariffs, Taxes and the Single Mom</u>. Progressive Policy Institute.
- Gresser, E. (2011). <u>THE REBIRTH OF PRO-SHOPPER POPULISM: Affordable Shoes, Outdoor Apparel, and The Case for Tariff Reform</u>. Progressive Economy.
- McLeod, D., & Davalos, M. E. (2008). <u>Post-conflict employment creation for stabilization and poverty reduction</u>. UN Development Programme, New York.

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- UNDP 2008. CRISIS PREVENTION AND RECOVERY REPORT. <u>Post-Conflict Economic Recovery Enabling Local Ingenuity</u>.
- Deaton, A. S. (2009). <u>Instruments of development: Randomization in the tropics, and the search for the elusive keys to economic development</u> (No. w14690). National Bureau of Economic Research.

#### Readings

Collier 2007 The Bottom Billion Excerpts

Collier's Chapters 8 & 9 on <u>Intervention and Laws & Charters</u>

Collier's Chapter 2 on the Conflict Trap

Ferguson's Review of Collier's the Bottom Billion

Dambisa Moyo's Chapt9: Banking on the Unbanked.

Dambisa Moyo's Dead Aid: Forward

Sachs 2005 Chapter 12 Selected Pages