One approach to growth in open economies is to assume imports of capital or intermediate goods are imperfect substitutes for and therefore complement production inputs. Or they can be required in fixed proportions as in Gallup and Sachs (1999). The endogenous growth model used in Basu and Mcleod (1992) adds stochastic shocks to find terms of trace variability can reduce growth model, but at its core is very similar Barro's (1990) model of public investment. Assuming foreign capital F and domestic capital K are complements, we can assume balanced trade  $pX = (1+\tau)$  F and set the export to GDP share arbitrarily at  $X = \lambda Y$ . Note that  $\tau$  is the tariff collected on imported capital goods. Adding a tariff allows us to discuss the impact of trade policy on growth where  $Y = AK^{\alpha}F^{\beta}$  and  $\alpha + \beta = 1$  so that  $\beta = 1$ -  $\alpha$ . Countries pays for the services of foreign capital goods by exporting X at a price p determined in world markets also referred to at the net barter terms of trade, the relative price of exports over imports. Trade is balanced but an exogenous increase in the terms of trade raises growth while an increase in the tariff  $\tau$  has the opposite effect, generally,

$$\mathbf{pX} = (1+\tau)\mathbf{F}$$
 so that  $F = \left(\frac{1}{1+\tau}\right)pX$ .

The country imposes a tax  $\tau$  on imported inputs thus raising the return to domestic capital goods. Although it will be possible to solve for the optimal export share, for now was assume the economy exports a fixed share of GDP,  $X = \lambda Y$ . Substituting for F and X in the production function yields,

$$Y = AK^{\alpha} \left(\frac{1}{1+\tau}\right)^{1-\alpha} \left(p\lambda\right)^{1-\alpha} Y^{1-\alpha} \text{ or } Y * Y^{-1+\alpha} = Y^{\alpha} = AK^{\alpha} \left(\frac{1}{1+\tau}\right)^{1-\alpha} \left(p\lambda\right)^{1-\alpha}$$

Raising both sides of this expression to  $1/\alpha$  gets rid of the exponent on Y and K yielding modified A\*K model where we use  $\beta = 1 - \alpha$  to simplify the notation a bit,

$$Y = A^{\frac{1}{\alpha}} \left( \frac{1}{1+\tau} \right)^{\frac{\beta}{\alpha}} (p\lambda)^{\frac{\beta}{\alpha}} K \text{ or } Y = A^*K \text{ where } A^* = A^{\frac{1}{\alpha}} \left( \frac{1}{1+\tau} \right)^{\frac{\beta}{\alpha}} p^{\frac{\beta}{\alpha}} \lambda^{\frac{\beta}{\alpha}}$$

Note that  $A^*$  now depends on the tariff and the terms of trade. An increase in the terms of trade p increases the growth rate while an increase in the tariff  $\tau$  reduces the growth rate as  $A^*$  declines. Basu and McLeod (1992) examine a similar growth model with a stochastic export price  $p_t = \mu \epsilon_t$  where  $\epsilon_t$  is serially uncorrelated shock to export prices. When the share of domestic capital is greater than .5 ( $\alpha > .5$ ) a rise in terms of trade variability measured by  $\epsilon_t$  also lowers expected returns to investment ( $A^*$ ) and growth falls.

**Challenge question:** a) Plot the A\* against the tariff rate  $\tau$  against A\* as <u>in this spreadsheet</u>. Does raising a tariff always reduce growth? b) Numerically, find the export to GDP share  $\lambda$  that maximizes A\*. Do the same analytically following the strategy used to maximize c\* in the answer to <u>Jones Ex. 5 Can we save too much?</u> That is set the derivative of  $\lambda$  w/r to A\* =0 and solve for  $\lambda$ . Be sure to type up your answer in Word if you do the analytical part *Optional: Once you find the optimal value*  $\lambda$ \*numerically or analytically, explore how it depends on  $\tau$ .

## References

Aizenman, Joshua, and Jaewoo Lee. "Real exchange rate, mercantilism and the learning by doing externality." *Pacific Economic Review* 15, no. 3 (2010): 324-335.

Basu, P. and D. McLeod (1992) "<u>Terms of Trade Fluctuations and Economic Growth</u> in Developing Economies" *Journal of Development Economics* 37:1.

Dollar, David, and Aart Kraay (2004) "<u>Trade, growth, and poverty</u>." *The Economic Journal* 114, no. 493 (2004): F22-F49. See also color summary, IMF, <u>Financial Globalization page 70</u>.

Frenkel, Jeffery and Davie Romer (1999) <u>Does Trade Cause Growth?</u> American Economic Review, 89:3, June, 379-399 Jstor (4770 citations)

Gallup, John, J. D. Sachs and A. D. Mellinger (1998) Geography and Economic Development, NBER Working Paper #6849, Cambridge MA (for color maps and more data,

Rodriguez, Francisco, and Dani Rodrik. "Trade policy and economic growth: a skeptic's guide to the cross-national evidence." In <u>NBER Macroeconomics Annual 2000</u>, Volume 15, pp. 261-338. MIT Press, 2001.

Rodrik, Dani, Arvind Subramanian, and Francesco Trebbi (2004) "<u>Institutions rule:</u> the primacy of institutions over geography and integration in economic development." <u>Journal of economic growth 9</u>, no. 2 (2004): 131-165.

McLeod, Darryl, and Elitza Mileva (2011) "Real exchange rates and productivity growth." Department of Economics, Fordham University, WP 2011-04.

R&R 2<sup>nd</sup> round (2001 to 2004) and 3<sup>rd</sup> Round Evidence (2005 to present).

Wacziarg, Romain, and Karen Horn Welch (2008) "Trade liberalization and growth: New evidence." *The World Bank Economic Review* 22, no. 2 (2008): 187-231.

Warner, Andrew. "Once more into the breach: Economic growth and integration." Center for global development working paper 34 (2003).

Rodríguez, F. (2007). Openness and growth: what have we learned? United Nations, Department of Economics and Social Affairs. http://www.un.org/esa/desa/papers/2007/wp51 2007.pdf

<sup>&</sup>lt;sup>1</sup> Ali Zafar, World Bank Economist, documents the high cost of traveling from <u>Burkina Faso to a port in Ghana</u> see also <u>"Defragmenting Africa"</u> "<u>Let Africa trade with Africa.</u>" Anyone who has taken a "road trip" in Africa knows what they mean.

Figure 1 Changes in Growth Rates from Mileva and McLeod (2011)

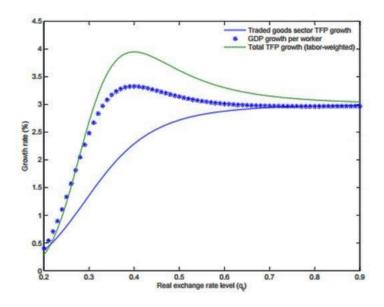


Figure 1: A real exchange rate driven shift of labor into traded goods creates a surge in TFP and GDP growth. (Parameter values:  $\alpha = 0.8$ ;  $\delta = 0.03$ ;  $A_0 = 3$ ; B = 1)

Figure 2 Tariff rates and Growth from Rodriguez and Rodrik, 2000 p.271

Trade Policy and Economic Growth . 271 Figure 2 GROWTH RATES OF GDP AT WORLD PRICES instantaneous growth rate —\*—"long run" growth rate 2.00% 1.90% 1.80% 1.70% 1.60% 1.50% 1,40% 1.30% 1.20% 1.00% 20% 0% 40% 60% 80% 100% 120% 140%

**Using MS Word: (1) Select and Paste:** use the Windows "snipping tool" to cut and paste a diagram into your answer **(2) reduce size, increase contrast:** Always cut as save image as jpg or windows metafile **(3) Number and add source:** select and then right to add "caption" which can be a Figure and a source as above, author, date, page if possible, then Figures or Tables from disparate sources can be labeled uniquely (important) and sequentially (less important).